

Version: Mai-24



# THE ONO. THE CARGO BIKE. FOR YOUR CRAFT.



# THE CHALLENGES IN THE CRAFT



## SHORTAGE OF SKILLED WORKERS

Fewer qualified specialists on the labor market, some without driver's licenses



## RESTRICTIONS

Access restrictions, parking bans and environmental zones lead to limitations in deployment planning



## EFFICIENCY

Missing orders and delays due to traffic jams and lack of parking space



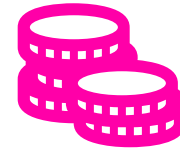
## SATISFACTION

Dissatisfaction among employees due to stress on the road and frustration from customers



## CUSTOMERS

Longer congestion and waiting times lead to dissatisfaction



## COSTS

Higher costs for parking fees and longer working hours of employees





**NEXT STEP OF THE  
REVOLUTION**





# ONO (CARGO)



## CABIN

- Compact cabin for **protection against the elements**
- **Flexible** entry and exit

## START-UP ASSIST

- Up to **6 km/h**

## HANDLING

- **RFID chip** for un- / locking the vehicle and opening the container module
- Easy maneuvering thanks to **6 m turning circle**

## MOTOR

- 2 wheel hub motors with **113 Nm** torque

## SECURITY

- **Automatic** immobilizer

## PERFORMANCE

- 2x **125 Watt** nominal continuous power

## BATTERY

- Use of exchangeable **1,400 Wh batteries** with a range of up to **25 km** per battery
- **No additional** charging infrastructure necessary

# CONTAINER MODULE



**+2 m<sup>3</sup>**  
Loading capacity

**200 kg**  
Payload excl. rider



**Inner dimensions**  
Length: 166 cm  
Width: 71.6 – 75.6 cm  
Height: 171.8 cm

## ACCESS

- RFID locking system with its own power supply
- Up to 20 openings possible within one month without recharging the battery

## VERSATILITY

- Individual configurations through various fixtures, such as shelves, clothes rail and load securing

## EXCHANGE SYSTEM

- Possibility to change the container or other modules via loading ramps (optional)
- Quick change: automatic fixation and electronic coupling with vehicle by sliding on (plug & play)



# PICKUP MODULE



**Inner dimensions**  
161.5 x 70.5 x 102.0  
cm (L x B x H)



## SIMPLE & FLEXIBLE USAGE

- Easy loading and unloading via tailgate
- Open module for transporting bulky goods, tools and work materials
- Robust construction for versatile use, e.g. in facility management or green and gray area cleaning



# ONO (ALLROUND)

- **Ideal for versatile use**, e.g. plant logistics, campus or facility management
- Without driving license on the bicycle infrastructure
- **Plain loading area** of 170 x 82 cm with anti-slip floor
- **6 lashing eyes** for load securing
- **Flexible mounting of load carriers**, e.g. **Euro pallet (EPAL)** with **stacking frame**, mesh or big boxes

- Load capacity **up to 280kg** (incl. weight of the load carrier).
- **Loading and unloading** of a load carrier **with forklift** possible; also available with ramps on request
- Operation with 1 **AES Superpack battery** with a range of **up to 25 km**; charging with charger at safety socket
- **6 m turning circle** for easy maneuvering

€ 10,899.-

Offer in Germany,  
federal state NRW\*



\* Buy now (net plus 19% VAT), limited validity: order until 15.01.2024, incl. subsidy (state subsidy NRW: € 2.100,-)

# MOBILE ADVERTISING SPACE



## OVER 8 M<sup>2</sup> MOVING ADVERTISING SPACE

- Eye catcher on the road
- Always on the road in the city





# THINKING AHEAD



**A PLATFORM BASE...**



**...FOR PARCELS**  
**...FOR GOODS**  
**...FOR GROCERIES**  
**...**









# ONO FACT CHECK: CLEAR ADVANTAGE



## WEATHER PROTECTION

In use 365 days a year, whatever the weather



## RANGE

On-the-road exchangeable battery for infinite range



## WITHOUT DRIVING LICENCE

Flexible scheduling of all employees & recruiting regardless of driving licence



## CHARGING INFRASTRUCTURE

Batteries can be recharged at any conventional household socket



## MODULARITY

Exchangeable modules; customisable equipment according to customer requirements



## SOPHISTICATED ELECTRONICS

Quick and easy operation using an RFID chip



## PEDELEC

E- assist up to 25 km/h, start-up assist up to 6 km/h



## RELIABLE TIME MANAGEMENT

Reach your destination faster: using the cycling infrastructure & parking on the doorstep

Current purchase incentives at state level in Germany, such as the state subsidy of € 2,100 in NRW, can be found at: [cargobike.jetzt](https://cargobike.jetzt)



# 100 KM: ONO & DIESEL VANS COMPARED\*

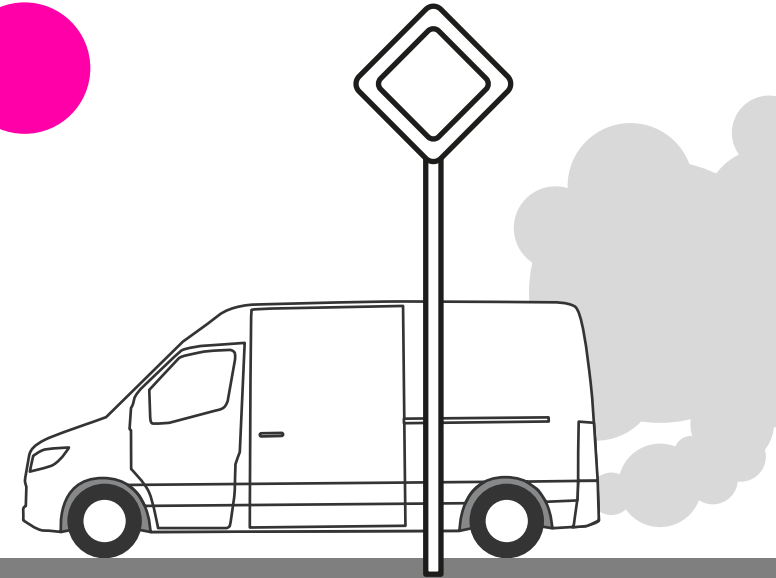
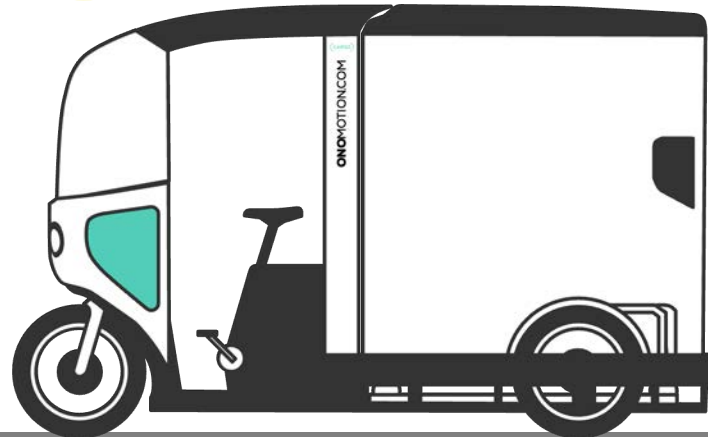
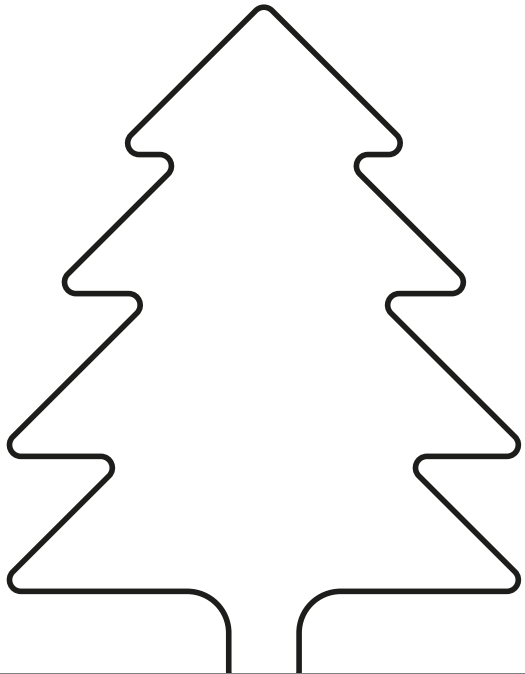
## CO<sub>2</sub> emissions

Charging the ONO: 300 g  
Diesel transporter: 25,000 g

**83x**  
FEWER  
EMISSIONS

**7x**  
CHEAPER THAN  
DIESEL

**Fuel & electricity costs**  
Charging with green electricity: €2.52  
Refuelling with diesel: €16.70





# REDUCTION OF COSTS THROUGH MIXED FLEETS

Costs per package - today (2023)

**100%**  
E-VAN FLEET

**€ 1.46**

**60:40%**  
MIXED FLEET OF E-  
BIKES & E-VANS

**€ 1.38**

Annual savings

**UNTIL 2030**

**80:20%**  
MIXED FLEET OF E-  
BIKES & E-VANS

**WHEN SHIPPING 2  
BILLION PARCELS A YEAR**

**€ 544 M**

**TODAY (2023)**

**€ 156 M**



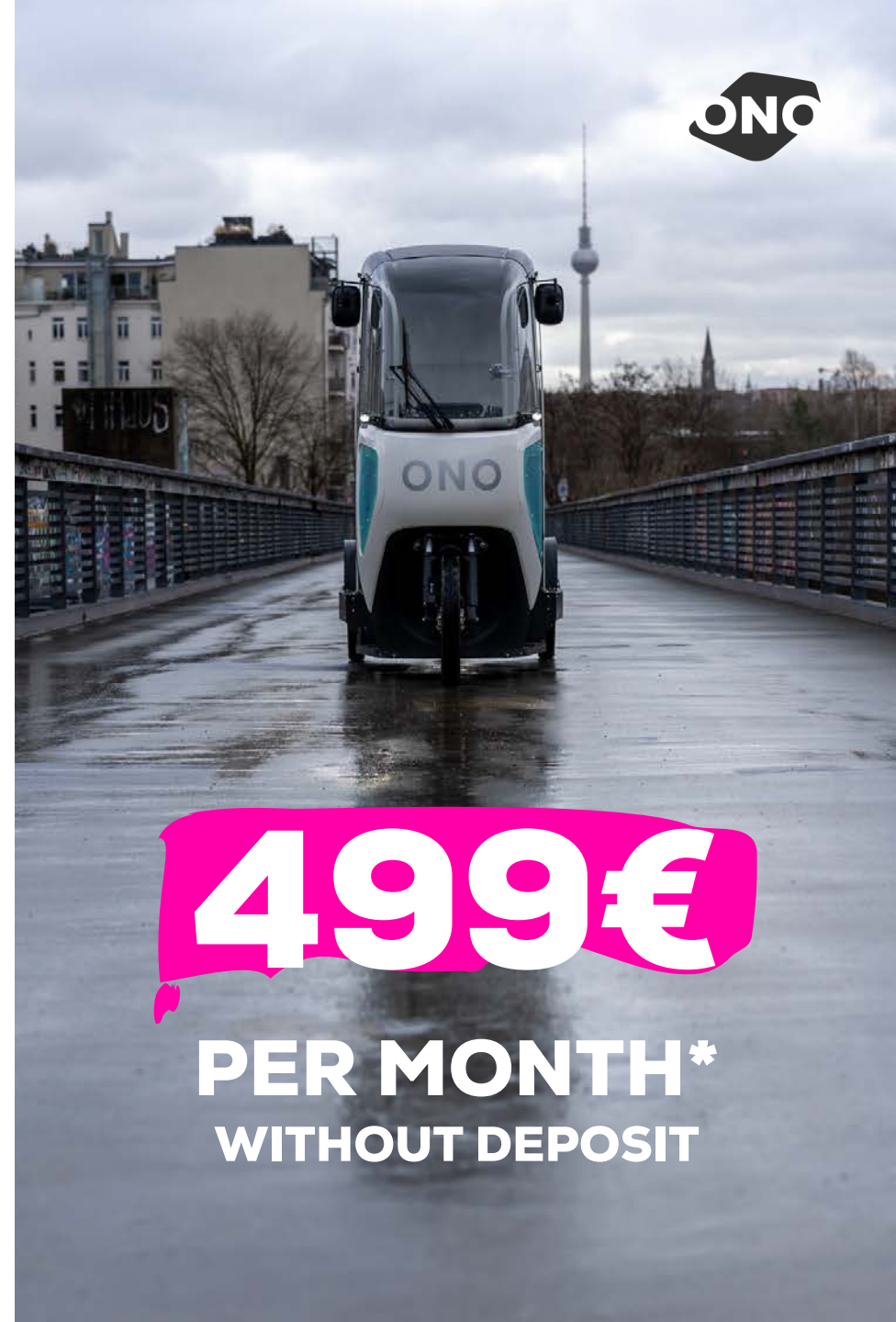
# SPECIAL OFFER: ONO CARGO AT 499€ PER MONTH\* WITHOUT DEPOSIT

What's included:

- ONO Cargo – e-mobility with state-of-the-art technology
- Container module – 200 kg payload in 2 m<sup>3</sup> loading space
- Service-Package Light – Customer service & regular maintenance
- 1 AES Superpack battery – infinite range thanks to exchangeable batteries
- 1 charger – charging at a standard household socket without expensive charging infrastructure

(\* The offer applies to a rent-to-own plan with a 36-month term, **without deposit**, in the above configuration in the following cities: Berlin, Düsseldorf, Hamburg, Cologne, Dortmund, Bochum & Munich. Valid until 31.5.2024)

**ORDER NOW**



# 499€

**PER MONTH\*  
WITHOUT DEPOSIT**





# FINANCING

## RENT-TO-OWN

Term: 36 months + final instalment

Incl. LIGHT or HEAVY service package

With financing partners



## BUY NOW

Full cost control

Possible without service package



FRIENDLY & COMPETENT  
CUSTOMER SUPPORT



REGULAR MAINTENANCE  
INTERVALS



INSURANCE WITH DAMAGE AND  
THEFT PROTECTION



FULLY MOBILE AGAIN WITHIN  
3 WORKING DAYS

# TECHNICAL SERVICE



# SERVICE PACKAGE LIGHT

Monthly  
**from 70€ / month\***  
incl. 400 km mileage

Annually  
**from 840 € / 1 year\***  
incl. 4800 km mileage

- Free replacement of small parts and consumables (e.g. oil, windscreen washer fluid)
- Free replacement of wearing parts\* (e.g. brake pads, wiper blades, tires, sprockets)
- Visual and functional inspection regarding road safety (STVZO)
- Incl. arrival and departure\*
- **Mileage-based maintenance intervals** for new & used vehicles with Fahrwerker brake system, depending on use, every 800 - 1200 km

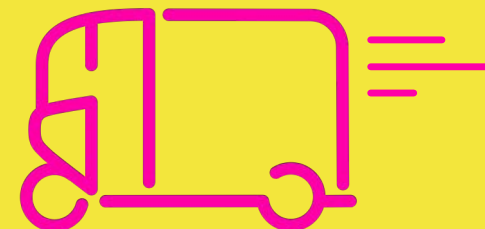
# SERVICE PACKAGE HEAVY



Monthly  
**from €99.50 / month\***  
incl. 800 km mileage

Annually  
**from 1194€ / 1 year\***  
incl. 9600 km mileage

- **All components of the Service Package LIGHT plus:**
- Free battery check
- Free air pressure tester



- **SERVICE HOTLINE: MO - FR, 8:00 - 17:00 O'CLOCK**
- **INQUIRIES VIA WEBSITE**
- **PROFESSIONAL SERVICE TECHNICIANS**

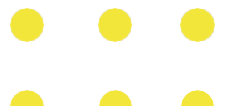


# MOBILITY / LOGISTICS HUB BY APCOA

- **Space for your hub in a prime urban location**
- **Flexible use** as a parking space or logistics area
- Scalable thanks to a **wide range of spaces**
- Over **600 properties in top locations** in Germany
- Monthly hub price (based on location): **€ 89 to € 299**
- **Further options** on request
  - Fencing
  - branding
  - WI-FI
  - Charging infrastructure (e-cargobike, e-vehicle)

## Contact

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# CONTACT



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