

Version: Mai-24



**THE ONO.
THE CARGO BIKE.
FOR YOUR PARCEL DELIVERY.**



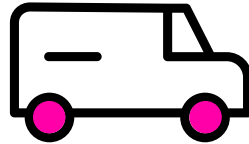
CURRENT URBAN CHALLENGES

THE CHALLENGES IN PARCEL DELIVERY



E-COMMERCE

Rapid growth in parcel delivery as e-commerce, e-grocery and many more sectors enter the market.



INCREASED TRAFFIC

Increase in delivery vehicles on roads contributing to road congestion. Road capacity occupied by heavy trucks and vans especially during peak commuting hours.



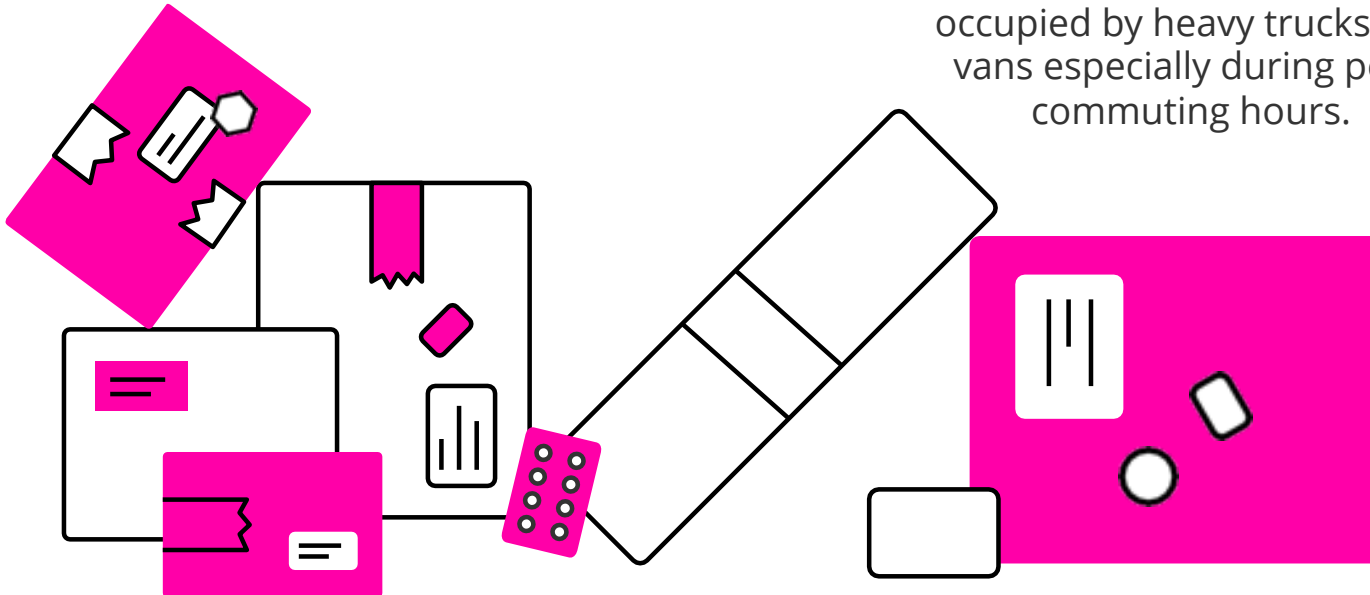
CONSEQUENCES

Traffic jams due to parking in 2nd or even 3rd row.

Risks for all road users

Stress for the drivers

Pollution through exhaust fumes and noise for people and nature





**NEXT STEP OF THE
REVOLUTION**

ONO (CARGO)



CABIN

- Compact cabin for **protection against the elements**
- **Flexible** entry and exit

START-UP ASSIST

- Up to **6 km/h**

HANDLING

- **RFID chip** for un- / locking the vehicle and opening the container module
- Easy maneuvering thanks to **6 m turning circle**

MOTOR

- 2 wheel hub motors with **113 Nm** torque

SECURITY

- **Automatic** immobilizer

PERFORMANCE

- 2x **125 Watt** nominal continuous power

BATTERY

- Use of exchangeable **1,400 Wh batteries** with a range of up to **25 km** per battery
- **No additional** charging infrastructure necessary

CONTAINER MODULE



Inner dimensions
Length: 166 cm
Width: 71.6 – 75.6 cm
Height: 171.8 cm

ACCESS

- RFID locking system with its own power supply
- Up to 20 openings possible within one month without recharging the battery

VERSATILITY

- Individual configurations through various fixtures, such as shelves, clothes rail and load securing

EXCHANGE SYSTEM

- Possibility to change the container or other modules via loading ramps (optional)
- Quick change: automatic fixation and electronic coupling with vehicle by sliding on (plug & play)



PICKUP MODULE



Inner dimensions
161.5 x 70.5 x 102.0
cm (L x B x H)



SIMPLE & FLEXIBLE USAGE

- Easy loading and unloading via tailgate
- Open module for transporting bulky goods, tools and work materials
- Robust construction for versatile use, e.g. in facility management or green and gray area cleaning

MOBILE ADVERTISING SPACE



OVER 8 M² MOVING ADVERTISING SPACE

- Eye catcher on the road
- Always on the road in the city



THINKING AHEAD



A PLATFORM BASE...



...FOR PARCELS
...FOR GOODS
...FOR GROCERIES
...





ONO FACT CHECK: CLEAR ADVANTAGE



WEATHER PROTECTION

In use 365 days a year, whatever the weather



RANGE

On-the-road exchangeable battery for infinite range



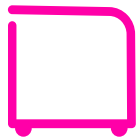
WITHOUT DRIVING LICENCE

Flexible scheduling of all employees & recruiting regardless of driving licence



CHARGING INFRASTRUCTURE

Batteries can be recharged at any conventional household socket



MODULARITY

Exchangeable modules; customisable equipment according to customer requirements



SOPHISTICATED ELECTRONICS

Quick and easy operation using an RFID chip



PEDELEC

E- assist up to 25 km/h, start-up assist up to 6 km/h



RELIABLE TIME MANAGEMENT

Reach your destination faster: using the cycling infrastructure & parking on the doorstep

Current purchase incentives at state level in Germany, such as the state subsidy of € 2,100 in NRW, can be found at: cargobike.jetzt

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100 KM: ONO & DIESEL VANS COMPARED*

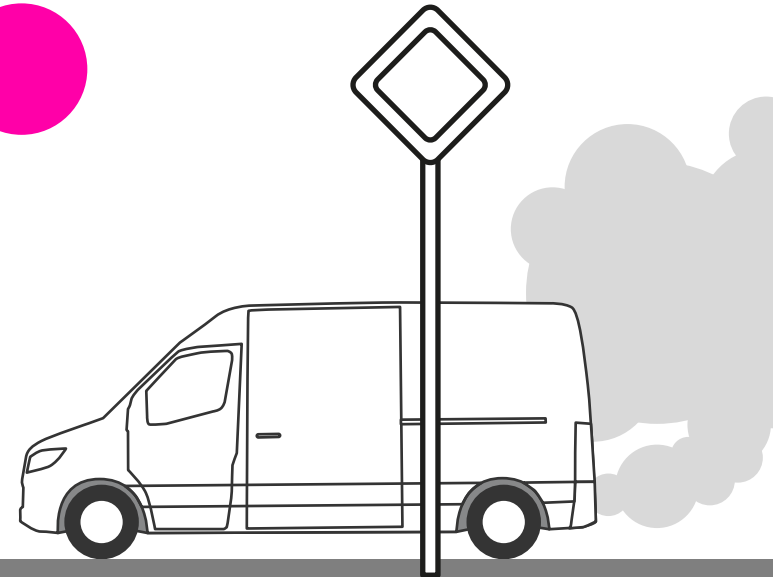
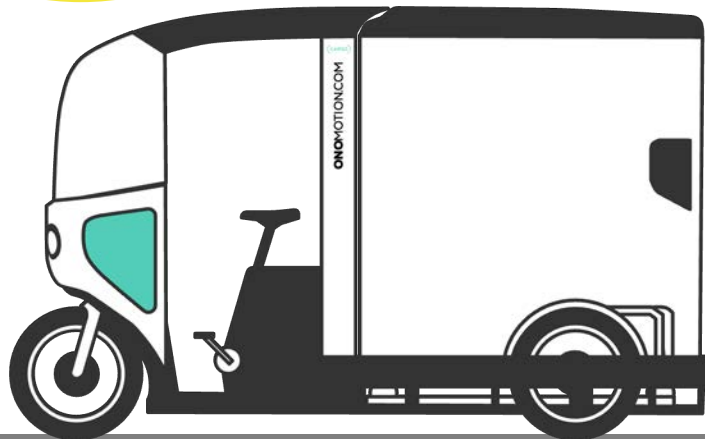
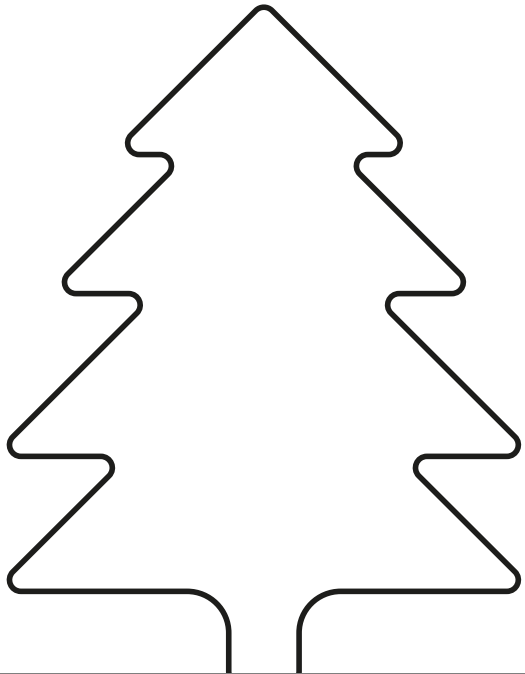
CO₂ emissions

Charging the ONO: 300 g
Diesel transporter: 25,000 g

83x
FEWER
EMISSIONS

7x
CHEAPER THAN
DIESEL

Fuel & electricity costs
Charging with green electricity: €2.52
Refuelling with diesel: €16.70



REDUCTION OF COSTS THROUGH MIXED FLEETS



Costs per package - today (2023)

100%
E-VAN FLEET

€ 1.46

60:40%
MIXED FLEET OF E-
BIKES & E-VANS

€ 1.38

Annual savings

UNTIL 2030

80:20%
MIXED FLEET OF E-
BIKES & E-VANS

WHEN SHIPPING 2
BILLION PARCELS A YEAR

€ 544 M

TODAY (2023)

€ 156 M



*Source: InnoEnergy Study: "Finding the Right Mix: The Hidden Costs, Complexities, and Benefits of Mixed Electric Fleets in Last-Mile-Logistics"

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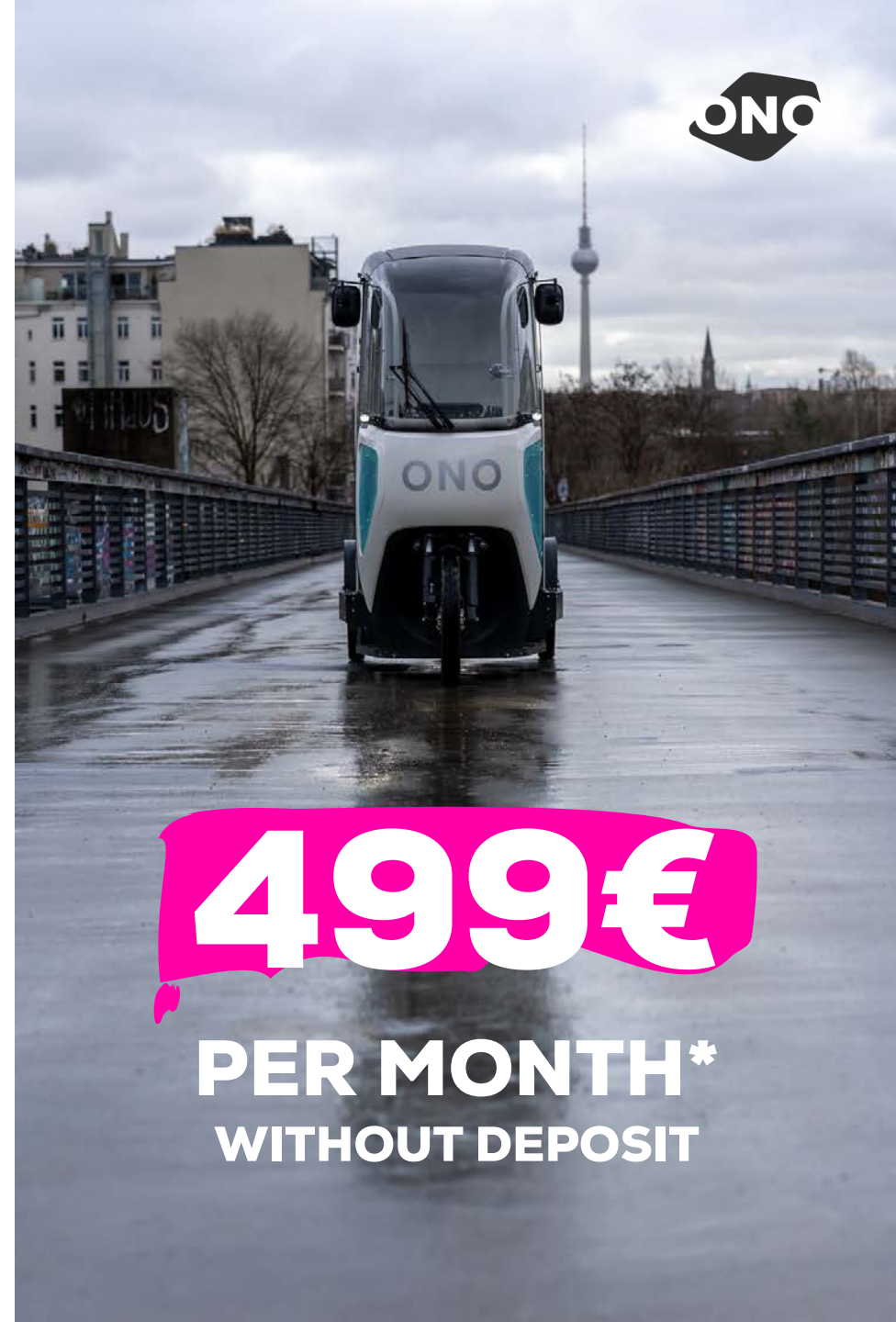
SPECIAL OFFER: ONO CARGO AT 499€ PER MONTH* WITHOUT DEPOSIT

What's included:

- ONO Cargo – e-mobility with state-of-the-art technology
- Container module – 200 kg payload in 2 m³ loading space
- Service-Package Light – Customer service & regular maintenance
- 1 AES Superpack battery – infinite range thanks to exchangeable batteries
- 1 charger – charging at a standard household socket without expensive charging infrastructure

(* The offer applies to a rent-to-own plan with a 36-month term, **without deposit**, in the above configuration in the following cities: Berlin, Düsseldorf, Hamburg, Cologne, Dortmund, Bochum & Munich. Valid until 31.5.2024)

ORDER NOW



499€

**PER MONTH*
WITHOUT DEPOSIT**



FINANCING

RENT-TO-OWN

Term: 36 months + final instalment

Incl. LIGHT or HEAVY service package

With financing partners



BUY NOW

Full cost control

Possible without service package



FRIENDLY & COMPETENT
CUSTOMER SUPPORT



REGULAR MAINTENANCE
INTERVALS



INSURANCE WITH DAMAGE AND
THEFT PROTECTION



FULLY MOBILE AGAIN WITHIN
3 WORKING DAYS

TECHNICAL SERVICE

SERVICE PACKAGE LIGHT

Monthly
from 70€ / month*
incl. 400 km mileage

Annually
from 840 € / 1 year*
incl. 4800 km mileage

- Free replacement of small parts and consumables (e.g. oil, windscreen washer fluid)
- Free replacement of wearing parts* (e.g. brake pads, wiper blades, tires, sprockets)
- Visual and functional inspection regarding road safety (STVZO)
- Incl. arrival and departure*
- **Mileage-based maintenance intervals** for new & used vehicles with Fahrwerker brake system, depending on use, every 800 - 1200 km

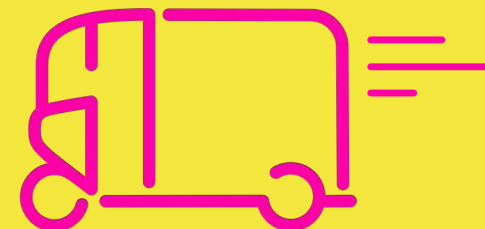
SERVICE PACKAGE HEAVY



Monthly
from €99.50 / month*
incl. 800 km mileage

Annually
from 1194€ / 1 year*
incl. 9600 km mileage

- **All components of the Service Package LIGHT plus:**
- Free battery check
- Free air pressure tester



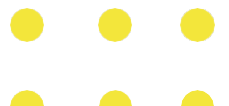
- **SERVICE HOTLINE: MO - FR, 8:00 - 17:00 O'CLOCK**
- **INQUIRIES VIA WEBSITE**
- **PROFESSIONAL SERVICE TECHNICIANS**

MOBILITY / LOGISTICS HUB BY APCOA

- **Space for your hub in a prime urban location**
- **Flexible use** as a parking space or logistics area
- Scalable thanks to a **wide range of spaces**
- Over **600 properties in top locations** in Germany
- Monthly hub price (based on location): **€ 89 to € 299**
- **Further options** on request
 - Fencing
 - branding
 - WI-FI
 - Charging infrastructure (e-cargobike, e-vehicle)

Contact

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CONTACT



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